

Georgia Medicaid Electronic Health Records Incentives Program



Calculating Patient Volumes A Webinar for Eligible Professionals

June 21, 2011



Presenters: Terri Branning, Medicaid Analyst
Michael Johnson, Myers and Stauffer





GA Medicaid EHR Incentives Program Monthly Webinar Series



Today's webinar:

- *Calculating Patient Volumes for Eligible Professionals*
- All provider webinars are recorded and posted on www.dch.georgia.gov/ehr



Path to Payment



GA Medicaid EHR Incentives Program

Path to Payment

Step One: Register with CMS

- Available to Georgia Professionals in September 2011
<https://ehrincentives.cms.gov/hitech/login.action>

Required Registration Information

- National Provider Identifier (NPI)
- National Plan and Provider Enumeration System (NPPES) User ID and Password
- Payee Tax Identification Number
- Payee National Provider Identifier (NPI)

Step Two: Register with State

- Opens in September 2011
- Use GA Medicaid web portal ID and password to access registration for incentive payments



Eligibility Requirements for Eligible Professionals



General Eligibility Requirements

- Must adopt, implement, upgrade or meaningfully use certified Electronic Health Record (EHR) technology
- At least 50% of all encounters must be at a site or sites with certified EHR technology
- **Attention: Pediatricians or Pediatric Sub-specialists:** You must be classified as pediatrician or pediatric specialist in Georgia's Medicaid Management Information System (MMIS) with NPI taxonomy codes within the 208000000X region
- Hospital-based physicians are **not eligible** for incentives



Eligibility Requirement: Patient Volume

GA Provider	Eligibility Requirement
Physicians	30% Medicaid patient volume
Nurse Practitioner	30% Medicaid patient volume
Certified Nurse Midwife	30% Medicaid patient volume
Dentist	30% Medicaid patient volume
Eligible Provider Types in FQHCs and RHCs	30% patient volume from needy individuals
Pediatricians	20% Medicaid patient volume



Start by using the eligibility wizard located here:

http://www.cms.gov/EHRIncentivePrograms/15_Eligibility.asp



Determining Patient Encounters



What is a Patient Encounter?

A patient encounter is any service rendered to a Medicaid patient where Medicaid paid all or part of the service

- Encounters include services rendered to Medicaid managed care patients

Encounters for out-of-state Medicaid members (border states only) may be included in the patient volume calculation

- Only if needed to meet patient volume thresholds
- Out-of-state encounters must be included in the denominator



CHIP Encounters

Children's Health Insurance Program (Title XXI, CHIP)
patient encounters

- Must be excluded from the numerator in the patient volume calculations **except** for Eligible Professions in a FQHC or RHC
- Eligible Professionals are required to attest to the accuracy of patient volume information submitted to DCH

Many providers do not differentiate between Medicaid (Title XIX) and CHIP patients



CHIP Encounters

To address the CHIP issue,

- DCH calculated a CHIP discount factor for each GA county based on historical paid claims data for each type of Eligible Professional
- Excludes Eligible Professionals practicing predominately in FQHCs/RHCs
- Eligible Professionals will use the CHIP factor found in the patient volume calculators

The CHIP factor will reduce the patient volume numerator (with both Medicaid and CHIP patients) and provide an adjusted Medicaid patient encounter volume



Eligible Professionals in FQHCs and RHCs

Eligible Professionals practicing predominately in a FQHC or RHC for a six month period in the most recent calendar year

- Must meet 30% patient volume threshold attributable to Needy Individuals

A Needy Individual patient encounter includes the following:

- Medicaid
- CHIP
- Services provided as uncompensated care
- Services provided at either no cost or reduced cost based on a slide scale determined by the individuals' ability to pay



Calculating Patient Volume



Individuals vs. Group Practice

At the state level, Eligible Professionals may register on an **individual basis** or at the **group practice / clinic level**

Attention: Group practices/clinics

1. The Eligible Professional patient volume calculation methodology is appropriate for use by groups.
2. Any data submitted in the group practice's patient volume calculation must be auditable
3. All Eligible Professionals in the group practice/clinic must use the group methodology to calculate patient volume; cannot limit patient volume in any way
4. Group payee number is required



How to Calculate Patient Volume

Individual Patient Volume

Medicaid Patient Encounter Volume / Total Patient Encounter Volume
= % of Medicaid Patient Volume

Group Patient Volume –allows Eligible Professionals to attest to patient volume as a group

Volume thresholds and calculations are the same but individual EPs can use patient volume and total patient volume across a group practice



Example: Individual Calculation

EP practices in two locations with the following encounters over 90 consecutive days in the previous calendar year:

	Site 1	Site 2	Total encounters across sites
Medicaid Encounters	200	50	250
Total encounters	350	250	600
		GA Patient Volume Percentage	42%

With 42 % patient volume, the EP meets the threshold



Example: Group Calculation

Group practice with two sites with two Eligible Professionals and two non-Eligible Professionals (Registered Nurses -RN) with the following encounters over 90 consecutive days from the previous calendar year

	Site 1		Site 2	
	Medicaid	Total	Medicaid	Total
EP 1	100	400	50	200
EP 2	120	260	150	350
RN 1	---	---	300	700
RN 2	200	600	---	---
	420	1,260	500	1,250

920 Medicaid encounters / 2510 total patient encounters over two sites with two EPs and two RNs= 37 % Medicaid patient volume

Eligible Professionals would meet Medicaid volume threshold



Using the Eligible Professionals Patient Volume Calculator



Eligible Professional Patient Volume Calculator

- The calculator is a **series of worksheets** to assist Eligible Professionals with calculating patient volume to determine eligibility
- In July 2011, DCH will post the Eligible Professional calculator on the DCH website: www.dch.georgia.gov/ehr
- Complete the calculation **before** registering at state-level in September 2011



Eligible Professional Patient Volume Calculator

The calculator includes:

- Worksheet 1 – Contact Info
- Worksheet 2 – Instructions
- Worksheet 3 – Background
- Worksheet 4 – Calculation template for Individuals
- Worksheet 5 – Calculation template for Individuals - FQHC/RHC
- Worksheet 6 – Calculation template for Group calculation
- Worksheet 7 – Calculation template for Group – FQHC/RHC
- Worksheet 8 – Worksheet for submission of additional names of group practice/ clinic members
- Worksheets 9- 12 – Sample calculations for individuals and group practices / clinics

Important! Complete calculations before registering at state-level.



Eligible Professional Patient Volume Calculator

Step 1: Provide demographic and contact information.
Information will pre-populate other worksheets.

Georgia Department of Community Health

Office of Health Information Technology & Transparency (HITT)

Medicaid Incentive Program for Adoption, Implementation, Upgrade, or Meaningful Use of EHR

Eligible Professional Contact Information

Eligible Professional Rendering Medicaid ID:

Please enter your Rendering Medicaid ID.

Eligible Professional Name:

Contact Person Completing This Workbook

Please enter name of person completing this workbook.

Contact Person Phone Number

Please enter the phone number of the person completing this workbook.

Contact Person Email Address

Please enter the email address of the person completing this workbook.



Eligible Professional Patient Volume Calculator

Step 2: Complete the patient volume eligibility template based on registration as an Individual provider **or** registration at the group practice / clinic level

- Determine eligibility to register as Eligible Professional in FQHC/RHC (Individual or Group)

Step 3: Submit your completed calculator to DCH

- Follow submission instructions from DCH website
- Submit calculator prior to state-level registration



Eligible Professional Patient Volume Calculator

Remember

- As an Eligible Professional, you will attest to all self-reported information (e.g., patient volumes) during the state-level registration
- All data must come from auditable sources
- When registering for Medicaid incentive payments at the state level, Eligible Professionals must upload the completed calculator at the end of the registration process

The calculator will be available in mid-July

www.dch.georgia.gov/ehr



Resources



<http://www.ga-hitrec.org/gahitrec/>

Phone: 404-752-1015

Toll Free: 877-658-1990



<http://www.cms.gov/EHRIncentivePrograms>

Toll Free: 1-888-734-6433



<http://dch.georgia.gov/ehr>

MedicaidIncentives@dch.ga.gov