

Cerner

Contact:

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# of years in business: current brand	30 years
Product	PowerWorks Electronic Medical Record
Version (2007 CCHIT minimum)	2007
Business Model	Application Service Provider (ASP)
Average time of implementation	8-12 weeks

System Features (all electronic)

Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes

PRICING

Software	\$2,700 per site (1x; regular \$3,000); \$1,400 per provider (1x)
EHR Template Customization	Personalization is included, detailed customization addressed case-by-case
Licensing (per MD, DO, NP, PA)	\$375 per provider, per month
<i>Renewal required?</i>	Yes
<i>Frequency?</i>	Every 5 years
<i># of staff included</i>	Each provider subscription receives 3 staff users
Training	Included in pricing: Virtual & Onsite (4 days)
Trainer	Included
Implementation	Included
Practice Management Interface	\$3,500 (1x) + \$53 per month (bi-directional)
e-Prescribing Interface Setup	Included
<i>e-Prescribing Ongoing</i>	Included
Lab Interface Setup	\$5,250 (1x); Lab will typically absorb this cost
<i>Lab Ongoing</i>	\$26 per month, per practice
Radiology Interface Setup	\$1,750 (1x)
<i>Radiology Ongoing</i>	\$26 per month, per practice
Support	Included
<i>Frequency?</i>	Ongoing
<i>Support provided via:</i>	Phone / email / onsite / online
Maintenance	Included
Upgrades	Included
<i>Training for upgrades?</i>	Yes
Hardware & Peripherals	N/A
<i>Server</i>	N/A
<i>Workstation</i>	Competitively price - please call for quote
<i>Monitor</i>	Competitively price - please call for quote
<i>Other (please specify)</i>	N/A
Demographics Conversion	\$3,500 (1x)
Other 3rd party products	N/A

List any and all other costs associated for your product:

Patient Portal - \$500 (1x per provider) + \$20 per month, per provider
Patient education - \$100 (1x per provider) + \$20 per month, per provider

List any other unique features for your product:

State-of-the-art data center; Interoperability throughout and outside of your organization; Flexible documentation options; Message center; and Since Last Time" feature allows and overview of results, orders, medications, documents/notes, and messages since the last time has reviewed the patient's chart.