

# Environmental Scan Report

Health Information Technology and  
Transparency (HITT) Advisory Board

Wednesday, May 16, 2007

Dennis White

# Reuters - May 15, 2007

- Commonwealth Fund Report: U.S. health care expensive, inefficient
  - Americans get the poorest health care and yet pay the most compared to five other rich countries, according to a report released on Tuesday.

Newt Gingrich says  
“Real Change will require Real Change”

Edwards Deming  
“Change is not necessary,  
Survival is not mandatory”

Einstein said  
“insanity is doing more of what you are  
already doing and expecting a different result”

# Environmental Scan Report

- Background
- Environmental Scan
  - Georgia Demographics, Hospitals, Employers, Health Plans, Physicians, Healthcare Stakeholders
- Quality Improvement Basics
- Leverage Stakeholders and Key GA Relationships

# Environmental Scan Report Background

- QIO Contract Requirement
  - Environmental Scan: Conduct an environmental scan which identifies the contributions that other stakeholders in the community are making in the field of physician practice site electronic clinical information production and use or pay-for-performance. Entities that should be included:
    - State Medical organizations
    - State Chapters of Medical Specialty Organizations (e.g., AAFP, ACP);
    - Major Locally-based Employers;
    - Commercial Payers;
    - Hospitals and healthcare networks;
    - Laboratory and pharmacy services;
    - Agency for Healthcare Research and Quality (AHRQ) funded initiatives,
    - Regional electronic clinical information production

# Environmental Scan Report Background

- [www.staterhio.org](http://www.staterhio.org)
  - State Level HIE Initiative Development
    - Accessing Market Characteristics
- Agency for Healthcare Research and Quality (AHRQ)
  - Evolution of State HIE
    - HIE Environmental Scan

# Environmental Scan Report Background

- GA Health Information Exchange (GHIE)
  - The mission of the GHIE is to facilitate a health information exchange to improve public health, quality of care, and the efficiency of health services through the more effective use of automated personal health information. Projects undertaken by the GHIE will be geared to fostering enhanced and mutually beneficial relationships between healthcare stakeholders.

# Environmental Scan Report Background

- Jan. 17<sup>th</sup> GA HITT Board Meeting
- DCH.GEORGIA.GOV
- 2 Years Old – Needs Update
- GHIE Deliverable

# Environmental Scan Report

- Georgia
  - 8.7 million citizens, 65% White, 28.7% Black, 5.3% Hispanic
  - Healthcare Coverage
    - Over 2 million DCH Medicaid, State Health Benefit
    - 1 million Medicare
    - 1.4 million Un-insured
    - 4.2 employer health coverage
  - 159 Counties

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- Hospitals
  - 170 throughout Georgia (15-637 beds)
  - Over 50% are “urban” defined by Medicare
  - Over 50% are not-for-profit
  - Most planning/development CPOE
    - 13% have CPOE, 69.4% planning CPOE, 17.3% no plans

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- Employers
  - Over 202,000 employers,
  - 4 million employees
  - 6 employers with over 10,000 employees
  - BTE involvement UPS, Verizon, GE, Proctor and Gamble, Humana, IBM and United Healthcare
  - Slow to move to Pay for Performance

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- Physicians
  - 15,500, approx. 33% primary care, 1700 family practice, 2200 internal medicine, and 1400 pediatrics
  - According to CMS 1009 group practices, 1096 solo primary care practices
  - Only 33% of practices are rural
  - Approx. 5% have EMR

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- Progress toward a value-driven system is being made by Stakeholders
  - Employers
  - Federal Health Programs
  - Medicaid
  - Health Plans
  - Providers and Regional Collaboratives

“We must have the leadership of physicians and other health professionals to achieve reliable information about health care quality and costs,”

“Medical associations and others have begun the work of developing quality standards and cost measurement,”

Secretary Leavitt

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- Consumers
  - Compared with other industries, little quality and cost information has been available to health consumers until recently

“Consumers have extensive information to help them make good choices when they buy cars or get mortgages,”

“But when it comes to choices about their health care, little information about quality or cost has been available. The purpose of the Value-Driven Health Care movement is to make that information available, and then reward people for using it.”

Secretary Leavitt

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## Quality Improvement Basics

1. Confirm Commitment of Leadership and Establish Supportive Organizational Structure
2. Establish Quality Management Plan
3. Determine Performance Measures and Collect Baseline Data
4. Analyze Data

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## Quality Improvement Basics

5. Develop Project Specific CQI Plan
6. Study and Understand the Process
7. Develop and Implement an Improvement Plan
8. Re-measurement
9. Celebrate Success

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## Leverage Stakeholders and Key GA Relationships

- Savannah Business Coalition
- Center for Health Transformation (CHT)
- CDC
- CMS - Atlanta Regional Office
- CCHIT Representative
- BTE
- Participating Associations

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Questions?